

## Changes in our international activities

### Dear business partner

In the last years, our international activities have been growing and growing. There are several good reasons for this success, relationships with our partners being the most important single factor. It is a part of our DNA that we work with you all the way and only consider a product launch to be successful when orders continuously flow.

Another factor we are widely recognized for, is our high quality and the ability to develop products that create value for all in the value chain, being able to proof product value through independent studies and many satisfied customers.

### Changes in the organisation

The increasing success, with many activities, creates a lot of traveling. This being a major course, I must unfortunately announce that Nils J. Pedersen has decided to leave the R2 Agro family enabling him to spend more time with his wife and their twins. With nearly seven years, Nils has been a major part of the external activities and there are not many not knowing him. I know from Nils that it has not been an easy step as many of the partnerships have developed into friendships.

Being a very professional and committed person, it has been of outmost importance for Nils that the transaction process will be as smooth as possible. I would like to thank him for that. Nils has his last day here August 16<sup>th</sup>2019.

### New Export Manager on board

I am happy to announce that Torben Jensen will start in R2 Agro as Export Manager. Torben has a very long history in the agro sector, educated as an agricultural manager in 1999, working in eastern Europe and spending the last more than five years developing sales at SPF Denmark / DanBred. This will be effective from August 1<sup>st</sup>, leaving time for him to get familiar with some of our many fantastic partners and friends all around the world.

### Added resources

During the last six months, we have been looking at our resources in our total business portfolio and departments, trying to address our competences and widespread activities. The aim has been to secure the best possible service to our partners. It is with huge pleasure, that I can reveal that Ebbe Søndergaard, who has mainly been involved with export sales in the mink sector, will - with immediate effect - also service the other export markets. Before joining R2 Agro in 2017, Ebbe had a long career in the premix business in Denmark and is a valuable person to help expanding business further.

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### New Branch office planned

For some years the sales in the South East Asia region has been increasing exponential, therefore we have decided that the time is mature to be more visible in the SEA region, enabling us to support our partners and their customers better and to grow the market further. It is therefore with profound pride, that I can reveal that Thinh Nguyen Tien, MSc Animal Production, for some time has been a part of the R2 Agro family. Thinh has a strong background with good knowledge in animal nutrition: vitamins, minerals, feed additives and advising. Please do not hesitate to contact him for advices, sales-training and technical support.

### We are ready for the future

It is my sincere belief that these changes will have a positive effect and ignite an already growing business even further. We have the commitment to help you on the path to even closer corporation.

On the practical side, we will soon be in direct dialog with you if the changes will have effect on your account. It is, however, important for me to ask for your understanding, but please contact me if you need a follow-up or if any questions whatsoever occur.

I look forward to expanding our common activities.

Kind Regards

Jesper Møller Nielsen

A handwritten signature in blue ink that reads 'Jesper'.

Head of Sales

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